

**SUN VALLEY AIR SERVICE BOARD**

**BLAINE COUNTY, IDAHO**

**Financial Statements  
at September 30, 2023**

**SUN VALLEY AIR SERVICE BOARD  
BLAINE COUNTY, IDAHO  
For the year ended September 30, 2023**

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## INDEPENDENT AUDITOR'S REPORT

December 29, 2023

Members of the Board  
Sun Valley Air Service Board

### ***Opinions***

We have audited the accompanying financial statements of the governmental activities of the Sun Valley Air Service Board, as of and for the year ended September 30, 2023, and the related notes to the financial statements, which collectively comprise the Sun Valley Air Service Board's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities of the Sun Valley Air Service Board, as of September 30, 2023, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Basis for Opinions***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Sun Valley Air Service Board, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Sun Valley Air Service Board's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

### ***Auditor's Responsibility***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

Report Continued—

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Sun Valley Air Service Board's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Sun Valley Air Service Board's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planning scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on page 11 be presented to supplement the basic financial statements. Management has omitted a management's discussion and analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 29, 2023, on our consideration of the Sun Valley Air Service Board's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Board's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Board's internal control over financial reporting and compliance.

*Workman & Company*

Certified Public Accountants  
Twin Falls, Idaho

**SUN VALLEY AIR SERVICE BOARD**  
**Statement of Net Position**  
**at September 30, 2023**

**ASSETS**

Cash in Checking	\$ 1,181,682	
Cash in LGIP	2,659,888	
Total Cash and Deposits		\$ 3,841,570
Local Option Tax Receivables:		
City of Sun Valley	0	
City of Ketchum	0	
City of Hailey	0	
Total Tax Receivables		<u>0</u>
<b>Total Assets</b>		<u><u>3,841,570</u></u>

**LIABILITIES**

Accrued Contracts Payable:		
Fly Sun Valley	0	
Sun Valley Marketing	0	
Total Contracts Payable		0
Other Accounts Payable		<u>0</u>
<b>Total Liabilities</b>		<u><u>0</u></u>

**NET POSITION**

Invested in Capital Assets - net of related debt	0	
Restricted for Local Aviation Services	3,841,570	
Unrestricted	0	
<b>Total Net Position</b>		<u><u>\$ 3,841,570</u></u>

The accompanying notes are a part of these financial statements.

**SUN VALLEY AIR SERVICE BOARD**  
**Statement of Revenue, Expenses,**  
**and Changes in Net Position**  
**for the year ended September 30, 2023**

**Operating Revenues:**

Local Option Tax Revenues:

City of Sun Valley	\$ 944,819
City of Ketchum	2,791,851
City of Hailey	<u>132,248</u>

Total Tax Revenues \$ 3,868,918

Interest Income 87,246

Total Operating Revenue: 3,956,164

**Operating Expenses:**

Fly Sun Valley Contract	1,400,203
Sun Valley Marketing Contract	1,689,357
Professional Fees	1,720
Insurance	1,686
Administrative Expenses	<u>10,216</u>

Total Operating Expenses 3,103,182

**Operating Income** 852,982

**Total Net Position - Beginning** 2,988,588

**Total Net Position - Ending** \$ 3,841,570

The accompanying notes are a part of these financial statements.

**SUN VALLEY AIR SERVICE BOARD**  
**Statement of Cash Flows**  
**for the year ended September 30, 2023**

**Cash Flows From Operating Activities:**

Receipts from other governments	\$ 4,202,545	
Payments to suppliers and vendors	(3,103,182)	
Other receipts	<u>0</u>	
Net cash provided (used) by operations		\$ 1,099,363

**Cash Flows From Capital Related Financing Activities:**

Payment of Debts and Interest	<u>0</u>	
Net cash provided by capital and related financing activities		0

**Cash Flows From Investing Activities:**

Purchase of Capital Assets		
Interest Income	<u>87,246</u>	
Net cash used by investing activities		<u>87,246</u>

**Net Increase (Decrease) in Cash and Equivalents** 1,186,609

**Balances - Beginning of the year** 2,083,688

**Balances - Ending of the year** \$ 3,270,297

Displayed as:

Cash and Deposits		610,409
Cash in LGIP		<u>2,659,888</u>

**Balances - Ending of the year** \$ 3,270,297

**Reconciliation of Operating Income to Net Cash**

**Provided (Used) by Operating Activities:**

Operating Income	852,982	
Adjustments to reconcile operating income to net cash provided (used) by operating activities:		
Net Interest Earnings/Expense	(87,246)	
Change in assets and liabilities:		
Local Option Taxes Receivable	333,627	
Accounts and Contracts Payable	<u>          </u>	

**Net Cash Provided (Used) by Operating Activities:** \$ 1,099,363

The accompanying notes are a part of these financial statements.

**SUN VALLEY AIR SERVICE BOARD**  
**Balance Sheet**  
**Governmental Funds**  
**at September 30, 2023**

	<u>General Fund</u>	<u>Total Governmental Funds</u>
<b>ASSETS:</b>		
Cash and Deposits	\$ 3,841,570	\$ 3,841,570
City of Sun Valley LOT Receivable	0	0
City of Ketchum LOT Receivable	0	0
City of Hailey LOT Receivable	0	0
	<u>0</u>	<u>0</u>
Total Assets	\$ <u>3,841,570</u>	\$ <u>3,841,570</u>
<b>LIABILITIES:</b>		
Accounts Payable	\$ 0	\$ 0
Due To Other Funds	0	0
	<u>0</u>	<u>0</u>
Total Liabilities	<u>0</u>	<u>0</u>
<b>FUND BALANCE:</b>		
Non-spendable	0	0
Restricted	3,841,570	3,841,570
Committed	0	0
Assigned	0	0
Unassigned	0	0
	<u>0</u>	<u>0</u>
Total Fund Balance	<u>3,841,570</u>	<u>3,841,570</u>
Total Liabilities and Fund Balance	\$ <u>3,841,570</u>	\$ <u>3,841,570</u>

The accompanying notes are a part of these financial statements.

**SUN VALLEY AIR SERVICE BOARD**  
**Statement of Revenues, Expenditures, and Changes in Fund Balances**  
**Governmental Funds**  
**for the year ended September 30, 2023**

	<u>General Fund</u>	<u>Total Governmental Funds</u>
<b>REVENUE:</b>		
Sun Valley 1% Local Option Tax Revenues	\$ 944,819	\$ 944,819
Ketchum 1% Local Option Tax Revenues	2,791,851	2,791,851
Hailey 1% Local Option Tax Revenues	132,248	132,248
Interest Earned	<u>87,246</u>	<u>87,246</u>
 Total Revenue	 <u>3,956,164</u>	 <u>3,956,164</u>
<b>EXPENDITURES:</b>		
Contracted Services - Fly Sun Valley	1,400,203	1,400,203
Contracted Services - Sun Valley Marketing	1,689,357	1,689,357
Administrative Services	10,216	10,216
Professional Fees	1,720	1,720
Insurance	<u>1,686</u>	<u>1,686</u>
 Total Expenditures	 <u>3,103,182</u>	 <u>3,103,182</u>
<b>EXCESS REVENUE (EXPENDITURES)</b>	<b>852,982</b>	<b>852,982</b>
<b>OTHER FINANCING SOURCES (USES):</b>		
Due (to) from other funds	<u>0</u>	<u>0</u>
 NET CHANGE IN FUND BALANCES	 852,982	 852,982
 FUND BALANCE - BEGINNING	 <u>2,988,588</u>	 <u>2,988,588</u>
 FUND BALANCE - ENDING	 <u><u>\$ 3,841,570</u></u>	 <u><u>\$ 3,841,570</u></u>

The accompanying notes are a part of these financial statements.

**SUN VALLEY AIR SERVICE BOARD  
NOTES TO FINANCIAL STATEMENTS  
SEPTEMBER 30, 2023**

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Reporting Entity

The Sun Valley Air Service Board (the Board) was established on November 16, 2013, under a Joint Powers Agreement among the municipal corporations of the CITY OF KETCHUM, IDAHO, the CITY OF SUN VALLEY, IDAHO, and the CITY OF HAILEY, IDAHO. The Board was created for the purpose of collecting the 1% local option tax levied in each City by voter approval and appropriating said option tax to provide for local air service, including minimum revenue guarantees for air service providers.

The financial statements of the Sun Valley Air Service Board have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to local government units. The Governmental Accounting Standards Boards (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles.

Government-Wide and Fund Financial Statements

The government-wide financial statements (i.e., the statement of net assets and the statement of changes in net position) report information on all of the non-fiduciary activities of the Board.

The statement of activities demonstrates the degree to which the direct expense of a given function or segment is offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function. Program revenues include: 1) charges to patrons who purchase, use, or directly benefit from goods, services, or privileges provided by a given function and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function. Taxes and other items not properly included among program revenues are reported instead as general revenues.

The Board's activities and general administrative services are classified as governmental activities. The Board has no business-type activities.

Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

All other revenue items are considered to be measurable and available only when the Board receives cash.

The Board reports the following major governmental fund:

- The *General Fund* is the Board's operating fund. It accounts for all financial resources of the Board.

Capital Assets

The Board currently owns no property held for future uses nor does it anticipate any such ownership.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**SUN VALLEY AIR SERVICE BOARD  
NOTES TO FINANCIAL STATEMENTS  
SEPTEMBER 30, 2023**

Continued—

**2. LOCAL OPTION TAXES**

Each City has legally adopted a 1% Local Option Sales Tax that is collected monthly. Each City collects said tax by the end of the calendar month following the collection period. Those collected taxes are conveyed to the Board by the end of the month following collection.

**3. CASH AND DEPOSITS**

*Deposits:* Custodial credit risk, in the case of deposits, is the risk that in the event of a bank failure, the government's deposits may not be returned to it. The Board has no deposit policy for custodial credit risk. At year end, \$ 360,409 of the Board's bank balance was exposed to custodial credit risk because it was not insured by the FDIC.

*Investments:* Custodial credit risk, in the case of investments, is the risk that in the event of the failure of the counterparty, the government will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. At year end, the Board held the following investments:

Investment Type

Idaho State Local Government Investment Pool     \$ 2,659,888.

These investments are unrated external investment pools sponsored by the Idaho State Treasurer's Office. They are classified as "Investments in an External Investment Pool" and are exempt from custodial credit risk and concentration of credit risk reporting. Interest rate risk is summarized as follows: Asset-backed securities are reported using weighted average life to more accurately reflect the projected term of the security, considering interest rates and repayment factors.

The elected Idaho State Treasurer, following Idaho Code, Section 67-2328, is authorized to sponsor an investment pool in which the Board voluntarily participates. The Pool is not registered with the Securities and Exchange Commission or any other regulatory body - oversight is with the State Treasurer, and Idaho Code defines allowable investments. All investments are entirely insured or collateralized with securities held by the Pool or by its agent in the Pool's name. And the fair value of the Board's position in the external investment pool is the same as the value of the pool shares.

*Credit Risk:* The Board's policy is to comply with Idaho State statutes which authorize the Board to invest in obligations of the United States, obligations of the State or any taxing district in the State, obligations issued by the Farm Credit System, obligations of public corporations of the State of Idaho, repurchase agreements, tax anticipation notes of the State or taxing district in the State, time deposits, savings deposits, revenue bonds of institutions of higher education, and the State Treasurer's Pool.

*Interest rate risk and concentration of credit risk:* The Board has no policy regarding these two investment risk categories.

Cash and Deposits are comprised of the following at the financial statement date:

Cash on Hand	\$	0
Deposits with financial institutions:		
Demand deposits		610,409
State of Idaho Investment Pooled Cash		<u>2,659,888</u>
Total		<u>\$ 3,270,297</u>

**SUN VALLEY AIR SERVICE BOARD  
NOTES TO FINANCIAL STATEMENTS  
SEPTEMBER 30, 2023**

Continued—

4. RESTRICTED NET POSITON

Under the Joint Powers Agreement, the Board is only to provide for the local air service activities. This restricts the available net position for that expressed purpose.

5. GENERAL FIXED ASSETS

The Board has no fixed assets.

6. CONTRACTS PAYABLE

The Board has entered into two contracts with local vendors to provide for its express purpose in the air service industry. These two contracts are between the Board and Fly Sun Valley Alliance, Inc. (an Idaho nonprofit corporation) and Sun Valley Marketing Alliance, Inc. (an Idaho nonprofit corporation.) Additionally, these two corporations have the express purpose of a) maintaining and increasing commercial air service to Friedman Memorial Airport through the use of Minimum Revenue Guarantees (MRG's) or other inducements to providers; b) promoting and marketing the existing service and any future service to increase passengers; and c) for all ancillary costs which are associated with the ongoing effort to maintain and increase commercial air service.

7. RETIREMENT PLAN

The Board has no employees and therefore no retirement plan.

8. LITIGATION

The Board, at the financial statement date, is not involved in any material disputes as either plaintiff or defendant.

9. RISK MANAGEMENT

The Board is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; and natural disasters. During the fiscal year, the Board contracted with Idaho County Risk Management Program (ICRMP) for property, crime, and fleet insurance. Under the terms of the ICRMP policy, the Board's liability is limited to the amount of annual financial membership contributions, including a per occurrence deductible. There has been no significant reduction in insurance coverage in the current year. Settlement amounts have not exceeded insurance coverage for the current year.

10. SUBSEQUENT EVENTS

Subsequent events were evaluated through the date of the auditor's report, which is the date the financial statements were available to be issued.

**REQUIRED  
SUPPLEMENTARY INFORMATION**

**SUN VALLEY AIR SERVICE BOARD**  
**Budgetary Comparison Schedule**  
**Government-Wide Statement of Activities**  
**for the year ended September 30, 2023**

	<b>Original and Final Budget</b>	<b>Actual</b>	<b>Variance with Budget Positive (Negative)</b>
<b>REVENUES:</b>			
City of Hailey 1% Local Option Tax	\$ 147,753	\$ 132,248	\$ (15,505)
City of Ketchum 1% Local Option Tax	2,362,500	2,791,851	429,351
City of Sun Valley 1% Local Option Tax	1,178,058	944,819	(233,239)
Earnings on investments	50,000	87,246	37,246
Total revenues	<u>3,738,311</u>	<u>3,956,164</u>	<u>217,853</u>
<b>EXPENDITURES:</b>			
Contracts for Services - Fly Sun Valley	1,400,000	1,400,203	(203)
Contracts for Services - Sun Valley Marketing	1,679,110	1,689,357	(10,247)
Administrative Costs	10,954	10,216	738
Professional	3,300	1,720	1,580
Insurance	1,686	1,686	0
Total expenditures	<u>3,095,050</u>	<u>3,103,182</u>	<u>(8,132)</u>
<b>EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES</b>	<u>643,261</u>	<u>852,982</u>	<u>209,721</u>
<b>FUND BALANCE - BEGINNING</b>	<u>2,988,588</u>	<u>2,988,588</u>	
<b>FUND BALANCE - ENDING</b>	<u>\$ 3,631,849</u>	<u>\$ 3,841,570</u>	

The accompanying notes are a part of these financial statements.

# WORKMAN & COMPANY

Office of  
Accounting

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## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

December 29, 2023

Member of the Board  
Sun Valley Air Service Board

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities of the Sun Valley Air Service Board, as of and for the year ended September 30, 2023 and the related notes to the financial statements, which collectively comprise the Sun Valley Air Service Board's basic financial statements, and have issued our report thereon dated December 29, 2023.

### Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Sun Valley Air Service Board's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Sun Valley Air Service Board's internal control. Accordingly, we do not express an opinion on the effectiveness of the Sun Valley Air Service Board's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses.

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Sun Valley Air Service Board's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Report Continued—

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Workman & Company*

WORKMAN AND COMPANY  
Certified Public Accountants  
Twin Falls, Idaho